

L. Possehl & Co. mbH

Production

Our business division Production is comprised of experienced industrial companies whose efforts are focused on the production of promising products for the future. The special characteristics of these companies include a high level of specialization as well as particular niche know-how. Our customers stem from the areas of trade, craft and the processing industry.

Precious Metals Processing

Heimerle – Meule GmbH, Pforzheim

Electronics

Possehl Electronics N.V., 's-Hertogenbosch (Netherlands)

Elastomer-Processing

Harburg-Freudenberger Maschinenbau GmbH, Hamburg

Special-Purpose Construction

Possehl Spezialbau GmbH, Wiesbaden

Textile Finishing Systems*

A. Monforts Textilmaschinen GmbH & Co. KG, Mönchengladbach

Cleaning Machines*

Hako Holding GmbH & Co. KG, Bad Oldesloe

	2005	2004
Sales	459.8	326.6
EBT	29.0	13.8
Capital expenditures	15.6	16.0
Employees	3,914	3,284

* since 2006

Trading

Taking center stage in the Trading business division is International Trading, which is comprised of goods for both industry and the trades across the entire globe. This business segment is based on many years of experience coupled with a network that has grown and developed from within. Trading is the origin of Possehl's business activities.

International Trading

Possehl Erzkontor GmbH, Lübeck

Possehl Inc., Park Ridge, New Jersey (USA)

	2005	2004
Sales	338.9	359.2
EBT	11.7	13.2
Capital expenditures	1.3	2.0
Employees	238	256

Services

Within the Services business segment, we gear our focus on service areas that augment our portfolio in a meaningful way. Locally we offer services in the area of environmental protection and outside of Germany we offer services in the areas of insurance and freighting services for commercial undertakings, shipping companies, shipyards and freight forwarders, to name a few.

Environmental Protection

Possehl Umweltschutz GmbH, Lübeck

Broker Activities

Lubeca Versicherungskontor GmbH, Lübeck

Teutonia Fracht- und Assekuranzkontor GmbH, Lübeck

	2005	2004
Sales	10.1	9.3
EBT	1.4	1.3
Capital expenditures	0.3	0.3
Employees	70	70

Investments

By means of our Investments business segment, we acquire and hold financial investments. Prerequisites for being included in our range of participating interests are that a company be profitable over the long term and that its business activities fit into our portfolio.

Norddeutsche Affinerie AG, Hamburg
Equity interest: 10 %

o.m.t. Oberflächen- und Material-technologie GmbH & Co. KG, Lübeck
Equity interest: 25 %

Holsteiner Humus und Erden GmbH, Lübeck
Equity interest: 33.33 %